

It's an exciting time to be a Part of SunExpress as an:

## Analyst Revenue Management (m/f/d)

We are seeking for our Frankfurt-based Revenue Management department an Analyst Revenue Management (m/f/d), who exhibits a high standard of excellence, is 100% result-driven and while being a highly motivated team player, holds relevant job experience. The key deliverables include:

- Responsibility for the revenue optimization on a portion of SunExpress' flight network
- Analyze changes in market conditions to develop, implement and track appropriate steering strategies with the objective to achieve and exceed KPIs
- Implement actions by adjusting dynamic prices and/or availabilities for seat-only and tour operator channels in a top-notch system landscape
- Develop strategies and derive out of this business rules for the optimization of revenues

You are holding a formal job entry qualification (university degree or commercial apprenticeship with minimum 4 years job experience thereafter) and can prove minimum 2 years work experience in RM, steering or pricing in **an airline or** a tourism company. Your profile includes:

- Number-driven and analytical mind-set with a strong attention to details
- Advanced knowledge in Excel and Powerpoint
- Excellent interpersonal skills as well as fluent proficiency of German and English

Please include in your application as well your earliest possible date of entry and your salary expectation for this position. You will join into a highly professional work environment, offering hybrid work models and attractive airline benefits.

Apply now: [Stellenanzeige: Analyst Revenue Management \(m/f/d\) | Be-Lufthansa.com \(lufthansagroup.careers\)](https://www.lufthansagroup.com/careers/stellenanzeige/analyst-revenue-management-m-f-d)

In case you do not yet have experience in RM, but show a strong analytical mindset, we are as well seeking a **Junior** Analyst Revenue Management as a career entry position. Check here [Stellenanzeige: Junior Analyst Revenue Management \(m/f/d\) | Be-Lufthansa.com \(lufthansagroup.careers\)](https://www.lufthansagroup.com/careers/stellenanzeige/junior-analyst-revenue-management-m-f-d)

SunExpress was founded in 1989 as a joint venture between Lufthansa and Turkish Airlines and is one of the leading providers of charter and vacation flights to Turkey. The vacation specialist currently serves a route network of around 51 international destinations with its modern Boeing 737 fleet. The airline has been combining Turkish hospitality with German precision for more than 30 years and welcomes around 10 million passengers on board its aircraft every year.